COMPANY PROFILE

- *17 Years of successful business operation*

- *Successful software implementation across Africa*

Overview

The company's suite of software solutions aim to meet the unique requirement of customers from business consulting, developing custom applications and implementing solutions to outsourcing and managing application

We focus on servicing leading organisations within the sectors that are most vital to economies, i.e. the public sector, agriculture, Insurance manufacturing and development aid.

Vega Software is based in Nairobi, Kenya, but has implemented IT solutions in many other countries in Africa, including Tanzania, Uganda, Ghana, Malawi, Zambia, Mozambique, Zimbabwe, Lesotho and Eritrea.

MISSION Statement

Our mission is to provide comprehensive, efficient information services to the community using the most up to date software technology.

We want to be a leading business-to-business IT solution provider in Africa, offering best-of-breed solutions and services that will enable our clients to optimise the efficiency and quality of their operations.

We will achieve this through honest and ethical business and marketing methods and a good working environment attracting the best IT professionals.
We aim at expanding our client base within medium- and large-size organisations and extending our area of operation through collaboration with partners in other parts of Africa.

Core Values

Operate business with honesty and integrity.
To perform to the highest level of proficiency at all times
Our unfailing belief in prudent, ethical corporate value

Approach

Vega Software focuses on creating IT systems in close collaboration with our clients in order to achieve a solution reflecting their specific requirements, needs and wishes.

This involves close interaction with the clients and presentation of different versions of the system(s) with increasing functionality, i.e. using a prototyping approach. This approach has the advantage of giving the client the highest possible influence on the final product.

Software is our speciality but - to optimise customer service and satisfaction - we also believe in a one-stop-shop approach, integrating a range of products and services and can, for instance, also provide state-of-the-art hardware solutions via our network of partners.

Partners

We have an established network of associated local and international consultants with expertise in many areas and a close collaboration with selected companies.

- Targit A/S (Denmark)
- Microsoft
- NaviMeat a/s(Denmark)

Vega Software consists of multifaceted highly educated IT professionals with main specialisation in computer software and systems development. Their commitment ensures the success of any project they undertake for the client.

Their technical expertise couple with the real world business experience empowers them to understand the business and the need of the client.

Products

Microsoft Dynamics ERP Microsoft Dynamics NAV 2015 (Navision)

Microsoft Dynamics NAV is a business management solution for small and mid-sized organizations that helps you simplify and streamline your highly specialized business processes, rapidly adapting to the unique way you do business.

Microsoft Dynamics NAV provides you and your people with industry specific functionality that's relevant to the local needs of your regions of operation, even for the most highly specialized industries and organizations. Through the rapid adaptability, simplified customization, and ease of use offered by Microsoft Dynamics NAV, you can easily add functionality, custom applications, and online business capabilities.

Microsoft Dynamics NAV enables your people be effective and your business to be competitive. Microsoft Dynamics NAV addresses the following business needs:

I. Financial management: Record and store financial records in a central general ledger that includes charts of accounts, balances, VAT reporting, and more.

II. Manufacturing: Manufacturers can respond quickly to customer demands and improve manufacturing performance by automating and improving processes such as production-order management, supply and capacity planning, visibility into shop floor operations, and graphics-based production schedules

III. Business intelligence: Turn raw data into understanding of how a business is operating. Set up graphical reports and displays, using an interface similar to Microsoft Outlook 2003.

IV. Sales and marketing: Put customer information at the fingertips of managers and employees to help your people build better customer relations.

V. Distribution: Microsoft Dynamics NAV gives businesses a flexible solution for solving distribution challenges.

VI. Purchase and Payables: Use the flexibility of Microsoft Dynamics NAV and the company-specific setup options to effectively manage payables.

VII. Integration with your systems: Microsoft Dynamics NAV is designed to work smoothly with other Microsoft products such as Microsoft Office 2007, Microsoft SQL Server 2005 and Microsoft Windows Vista and XP. For example, documents written with Microsoft Word can take data from the Microsoft Dynamics NAV database and incorporate that information into a customer letter. Workers can use Microsoft Excel to create reports with up-to-date figures imported from Microsoft Dynamics NAV. Commerce portal capabilities also allow a company to create a Web site to work easier with customers and partners. In addition, Microsoft Dynamics NAV also can be integrated with a wide range of other software products, so even if a small business already has substantial IT infrastructure, it can be used with Microsoft Dynamics NAV so that a business makes the most of its IT investment.

Microsoft Dynamics CRM

Microsoft Dynamics CRM is a fully integrated customer relationship management (CRM) system. Microsoft Dynamics CRM gives you the capability to easily create and maintain a clear view of customers and other business relations from first contact through purchase and post-sales. With tools to enhance your company's sales, marketing, and customer service processes - along with native Microsoft Office Outlook integration - Microsoft Dynamics CRM delivers a fast, flexible, and affordable solution.

Microsoft Dynamics CRM helps you drive consistent and measurable improvement in everyday business processes:

Marketing: A clearer view of customers and more informed marketing investments. Segment customer lists into distinct benefit groups and then market to one or more of the identified segments using a workflow-driven model.

Sales: Get more leads and close more business. Access a complete view of customer data online or offline, and leverage tools that enable your sales professionals to get real-time access to leads, identify cross-sell and up-sell opportunities, and close more deals, faster.

Customer service: Provide more value to customers. Respond faster to customer service issues and empower your service organization to anticipate, address and deliver consistent, efficient customer care that contributes to long-term business profitability.
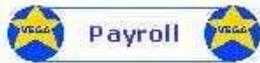
TARGIT Analysis Suite

In order to be able to make the best decisions, it is essential that any company or organisation has access to an accurate and up-to-date picture of the current situation. This is made difficult by huge amounts of data being scattered across various IT systems. The traditional approach has been for management to ask the IT department to collect and process the data and present it in a comprehensible form. This is a time consuming process and also requires that managers always know what to ask for – and the data supplied will rarely be up-to-date.

TARGIT Analysis Suite makes up-to-date key business information immediately available for decision makers and everyone in the organization. Everyone in the organization has the opportunity to create his or her own analysis with just a few clicks. TARGIT has a unique user interface where users navigate intuitively in the most advanced analysis and data is displayed graphically with no waiting time.

Vega Software is authorised TARGIT distributor in East Africa and has certified TARGIT professionals.

One important tool, that is not a standard feature in Microsoft Dynamics NAV, is a payroll system. And for a very good reason: whereas business logic is the same everywhere, payroll regulations vary so much from country to country that it is impossible to develop a globally applicable payroll system.

Vega Software has developed a payroll system, VEGAPayroll, which is a Navision add-on, fully integrated with Navision's Human Resource and General Ledger modules.

NAVImeat is a unique, complex and extremely comprehensive manufacturing suite for large slaughterhouses and meat processing industries and it is fully integrated with Navision.

NAVImeat covers the entire manufacturing process from the receipt and weighing in of live animals via slaughtering and de-boning to processing, storing and despatch.
NAVImeat – owned and developed by IBM Food & Agro and distributed and supported in Eastern Africa by Vega Software - is used by a number of leading meat processors world-wide including in East Africa.

Database Applications

Besides the described "standard" products, Vega Software also develops customer specific applications from scratch, typically administrative systems.
Vega Software has a vast experience in developing database applications based upon standard Database Management Systems such as Oracle, Microsoft Access and Paradox.

Our experience lies within both client/server solutions (for example C++ or Visual Basic client applications connected to Oracle Server or Microsoft SQL Server) and central solutions with multi-user access (for example Microsoft Access or Paradox).

We also develop Internet and Intranet database applications, allowing remote data entry.

Services

Vega Software is dedicated to continuously observe the global trend within Information Technology and provide our clients with the latest technology and state-of-the-art solutions.

We offer services within a wide spectrum of IT disciplines, including:

IT Strategy and Consultancy

Vega Software offers IT strategy studies including needs assessment and definition of a corresponding IT strategy for the client.

This will typically include development of strategies within e.g. systems, workflow, hardware, software, network, integration between systems, security, back up, virus protection and training.

An integral part of any IT implementation is an analysis and design phase. This phase –typically includes description, evaluation and optimisation of procedures. It is vital to acquire an understanding of the organisation and workflow to be supported by the IT system.

Training

Vega Software offers specialised training in the use and administration of all the systems we distribute, develop or customise.

This includes training in Targit Analysis, Microsoft Dynamics Navision and related add-ons, in monitoring and evaluation systems, database management systems,

Training in products such as Microsoft Word and Microsoft as well.

Hard-/Software Maintenance

Vega Software also offers maintenance agreements including hotline support, preventive/periodic maintenance, and system administration responsibility.

Through this service we diagnose and rectify hardware and software related problems and assist in setting up system security, including back-up and virus protection.

We also offer assistance in purchasing and installing new computer hardware and software - and cleaning of computers and printers by associated specialists.

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